



With over 40 years of experience within Cambodia, Comin Khmere is now the Kingdom's largest Engineering Solutions provider in various fields: Power & Electrical Engineering, Air-Conditioning & Refrigeration, Water Treatment, Communication & Electronic Security, Elevators & Escalators and Renewable Energy. Today, the Comin Khmere workforce includes over 400 local staff and 25 international experts, each of them employing unique expertise and knowledge from their national market. To face constant growth, we are currently recruiting the ideal candidate to fill the position of:

DEPUTY TRADING MANAGER

Main Responsibility

The Deputy Trading Manager is responsible for Assisting the Trading Division Manager in the day-to-day operations of the division

Reporting and authority

Deputy Trading Manager is reporting to the Trading Division Manager

Job Description

- Direct support to the Elevators & Escalators section. Ensure growth of the activity by closely following up the status of projects identified and quotations submitted. Implement business plans set as management level to increase sales and KONE brand awareness in the territory
- Direct support to the Security section. Having an IT sensitivity would be a plus. Define new business opportunities where system integration would be valuable
- Handle communication with suppliers when required
- Ensure efficient cross selling amongst other TD sections and work in narrow collaboration with other CK divisions
- Provide regular project updates to Trading Division Manager for the division
- Understand cash flow and ensure that ISO procedures are strictly followed within the division

Skills Requirements

- Good interpersonal and managerial skills
- Ability to negotiate with key decision makers both locals and foreigners
- Good organization skills
- Capability to work under pressure
- Background and interest in IT or other technical field would be a plus
- Good English skills in both writing and speaking

Interested candidates are invited to submit CV & cover letter in English to the address below or via e-mail at: hr@comin.com.kh. CVs should include details of qualifications, experience and expected salary. Short listed candidates will be invited for interview.

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