



With over 40 years of experience within Cambodia, Comin Khmere is now the Kingdom's largest Engineering Solutions provider in various fields: Power & Electrical Engineering, Air-Conditioning & Refrigeration, Water Treatment, Communication & Electronic Security, Elevators & Escalators and Renewable Energy. Today, the Comin Khmere workforce includes over 400 local staff and 25 international experts, each of them employing unique expertise and knowledge from their national market. To face constant growth, we are currently recruiting a candidate to fill the position of:

SALES EXECUTIVE

Main Responsibility

The Sales Executive of Power and Renewable Division responsibility is to develop the activity of the division, mainly the energy saving and renewable energy activity

Reporting and authority

The Sales Executive reports to the Power and Renewable Energy Division Manager

Job Description

- Prospecting and establishing contact with new customers
- Follow up as well with existing customers
- Detect customer needs and prepare commercial proposal in coordination with the design team
- Maintain customer satisfaction and relationship
- Strong competence and be able to detect client / negotiation / flexibility on sales
- High performance with self motivation / creativity in sales & commercials concept
- To achieve monthly/annual sales targets
- Provide weekly activities report to Division Manager

Skills Requirements

- Experience in sales, preferably in industrial products and services or technical knowledge a plus
- Willing to develop knowledge on technical products
- Excellent written and interpersonal communication skills in English
- Able to work as a team setting and works under pressure
- Computer literate

Interested candidates are invited to submit CV & cover letter in English to the address below or via e-mail at: hr@comin.com.kh .CVs should include details of qualifications, experience and expected salary. Short listed candidates will be invited for interview.

Comin Khmere Co. Ltd.
Human Resources Manager
#8b, Down Town Road, Phnom Penh
Tel: 023 885 640 - 6
E-mail: hr@comin.com.kh