



With over 40 years of experience within Cambodia, Comin Khmere is now the Kingdom's largest Engineering solutions provider in various fields: Power & Electrical Engineering, Air-Conditioning & Refrigeration, Water Treatment, Communication & Electronic Security, Elevators & Escalators and Renewable Energy. Today, the Comin Khmere workforce includes over 500 local staff and 30 international experts, each of them employing unique expertise and knowledge from their national market. To face constant growth, we are currently recruiting a candidate to fill the position of:

## **SECTION MANAGER, POWER GENERATION & INDUSTRIAL (PRODUCT MANAGER)**

### **Main Responsibility**

He/She will be responsible for the development and performance of the sales activities in his/her assigned market(s).

### **Reporting and authority**

The Section Manager will be directly reporting to the Trading Division Manager.

### **Job Description**

- Specify market requirements for current and future projects. Estimate consumer demand and identify potential customers by conducting on-going visits to clients and prospects
- Supervise design, procurement, installation and commissioning stage of the products
- Stay informed of any competing products on the market
- Review progress with suppliers and initiate corrective actions if and where needed for assigned portfolio
- Update on a regular basis the Trading Division Manager about projects progress and market situation
- Provide support to other operational divisions (product technical expertise, application knowledge, Marcom, etc...)
- Update cash flow on a weekly basis and handle warranty issues with the manufacturer
- Communicate Quality Management System and related procedures internally and externally to ensure the quality of work and service complies with ISO 9001:2008

### **Skills Requirements**

- Background in Business Administrative with 3 to 5 years experience
- Good knowledge of the product
- Be able to work under pressure
- Highly motivated and fast learner
- Marketing sensitivity
- Good interpersonal skills
- Good knowledge in Microsoft Pack Office
- Good level of English in both "writing and speaking"

**Interested candidates are invited to submit CV & cover letter in English to the address below or via e-mail at: [hr@comin.com.kh](mailto:hr@comin.com.kh) no later than January 30th, 2012 at 5:00 PM. CVs should include details of qualifications, experience and expected salary.**

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